A Message from the NEF Board and President

How to celebrate 100 years of service is a question few organizations have an opportunity to ask. Our answer? Bring together nearly 400 loyal supporters, past and present board members, historically connected families, dignitaries, clergy, project partners, honorary council members, local and country staff, and new friends to pay tribute to the incredible men and women who brought the Near East Foundation to life—and pioneered international development for an entire century. We are grateful to all those who shared our special Centennial Gala Celebration in October as we marked this momentous milestone in NEF’s history.

This is a time of reflection for NEF, as we look back with pride and humility on all that NEF has accomplished during a century of service. It is also a time of escalating challenges for the most vulnerable populations that we serve in the Middle East and Africa. Last year, driven in large part by civil war in Syria, the number of displaced persons in the world reached 60 million—more than at any time since the second world war.

While immediate aid is important, protracted crises have required humanitarian organizations to shift their perspectives from relief to resilience and economic security. With its on-the-ground teams and a 100-year presence in the region, NEF has been at the cutting edge of introducing cost-effective actions with both immediate and long-term impacts on the well-being of displaced people, as well as vulnerable members of their host communities, by providing the means for them to meet their basic needs with dignity.

As a development organization working in an area of great turmoil, NEF plays a unique and important role in helping sustain progress in the face of a dramatic rise in humanitarian need. For instance, NEF teams are assisting refugees from Syria and Iraq—who have found safe haven in Jordan and Lebanon—with skills training and resources to recover their livelihoods. NEF also is supporting those displaced by militias and jihadists in Mali rebuild their agricultural infrastructure and restart small businesses. In war-torn communities in Darfur, the foundation is working to restore sustainable agriculture and vibrant local economies.

NEF continues to confront the root causes of poverty and conflict in the Middle East and Africa—ongoing conflict, income insecurity, youth disenfranchisement and unemployment, climate change, and inequality—by creating opportunities for economic development, conflict management, political participation, and self-improvement. This annual report highlights NEF’s accomplishments over the past year.

NEF’s success over the past 100 years shows that modest investments can have a transformative effect on individuals, communities, and ultimately entire nations. In turmoil there also is great opportunity for positive change and for people like you to have a lasting impact. That is as true today as it was a century ago.

With Sincere Gratitude,

Charles Benjamin, Ph.D.
President

Shant Mardirossian
Board Chairman

Robert J. Solomon
Chairman Elect
A Century of Caring

Near East Foundation Celebrates 100 Years of Service

The Near East Foundation (NEF)—originally known as Near East Relief—was founded in 1915 at the urging of President Woodrow Wilson and Ambassador Henry Morgenthau to rescue thousands of Armenian, Greek, and Assyrian refugees displaced by the collapse of the Ottoman Empire and the Armenian Genocide. This effort launched the first mass American action to send humanitarian aid overseas, driven by the conviction that ordinary citizens—contributing what they could afford—had the collective power to save the lives of people coping with unimaginable adversity.

Over the past century, NEF has played a central role in shaping the American philanthropic humanitarian tradition by partnering with communities in nearly 50 countries to improve millions of lives. In addition to responding to the great humanitarian needs of the day, NEF has also transcended them with a long-term vision of helping people help themselves. In 1930, the organization shifted its emphasis from relief to development in the communities it served. In fact, NEF’s ground-breaking work in social and economic development served as a model for such programs as the Marshall Plan, Peace Corps, and Truman’s Point Four Program (precursor to USAID).

The spirit of humanitarianism that grew out of this citizen philanthropy movement enables NEF to continue to help families across the region build sustainable, prosperous, and inclusive communities today.

Near East Relief Historical Society

In 2014, NEF created the Near East Relief Historical Society to raise awareness about this important chapter in NEF’s history and to pay tribute to NEF’s founders, relief workers, and beneficiaries.

For more information or to support this project visit:
www.neareastmuseum.com

“Who would have thought that the grandson of one of the orphans that was rescued by the Near East Foundation would one day become its chairman and lead the organization through its centenary? It just goes to show that saving even one life has a ripple effect on the generations that follow.”

Shant Mardirosian
NEF Chairman at Centennial Gala
**Centennial Celebration**

The Near East Foundation held its Centennial Gala in October 2015 in New York City to mark 100 years of service and pioneering work in the Middle East and Africa.

In commemorating its history, NEF paid tribute to the many individuals who have contributed to its legacy throughout the years. The evening’s reoccurring theme focused on NEF’s Centennial Initiative, which was launched to help Syrian and Iraqi refugees, as well as vulnerable members of their host communities in Jordan and Lebanon, build economic resilience through small business development, financial literacy, conflict management, and social networking.

The evening also highlighted NEF’s newly formed partnership with 100 LIVES—the Gratitude Scholarship Program, valued at nearly $7 million over eight years. NEF and 100 LIVES will provide 100 academic scholarships to youth from the Arab Middle East who have been affected by conflict, displacement, and poverty. The scholarships will provide talented young people with an opportunity to receive an international-caliber education at one of the United World College schools.

“The Near East Foundation is proud to celebrate its centennial anniversary by enabling 100 driven and in-need students to receive a world-class education. We are excited to join 100 LIVES in rewarding talented students and future leaders the opportunity to excel and succeed.”

Charles Benjamin, NEF President
Who We Are

Our Mission
The Near East Foundation helps build more sustainable, prosperous, and inclusive communities in the Middle East and Africa through education, community organizing, and economic development.

Our Vision
To address the immediate needs of vulnerable, conflict-affected people while enabling their self-sufficiency and economic resilience.

Our Approach
Empowerment and Self-Sufficiency
- Identify local needs and priorities through deep relationships and trust with communities.
- Build the capacity of local communities to solve their own development challenges through long-term solutions.
- Invest in local people, organizations, and governance systems to deliver inclusive, sustainable solutions that are appropriate to the local context.

Knowledge, Voice, Enterprise
At the heart of everything NEF does is the conviction that for people to participate in the development of their communities and countries they need: KNOWLEDGE to participate effectively in civic and economic life; a VOICE in public decisions that affect their well-being; and meaningful and dignified ways to make a living—ENTERPRISE.

Near East Foundation UK
NEF UK was established in 2012 to advance the shared values and mission of NEF. Guided by an independent Board of Directors, NEF UK shares a common vision and approach to building more sustainable, prosperous, and inclusive communities through economic development, community organizing, and education.

Current programs are improving children’s access to primary school in Morocco, helping survivors of gender-based violence in Armenia gain economic independence, promoting reconciliation and economic development in war-torn regions of Sudan, and supporting aspiring women entrepreneurs in Palestine to grow their businesses.

For more information visit: www.neareast.org/uk
Where We Work

**Microenterprise Development**

Women and youth are assuming increasing economic responsibility for their families. In spite of the necessity, they must overcome social barriers, lack of job skills or business management experience, and limited access to credit. Microenterprise development is among the most effective and accessible ways to create jobs and income for disadvantaged people in the region.

**Peacebuilding through Economic Cooperation**

NEF’s approach focuses on core livelihood issues in a given area and helps populations find mutual interests to benefit through economic cooperation. By focusing on these issues, NEF frames conflict mitigation and reconciliation in terms of practical and immediate concerns for average citizens.

**Natural Resource Management and Adaptation to Climate Change**

NEF enables communities to use resources more efficiently and better prepare for shocks caused by a rapidly changing climate. Harnessing nonconventional water resources, such as rainwater harvesting, spring catchment, and wastewater reuse; introducing water-efficient crops; and adopting improved irrigation technologies, NEF is increasing local capacity to manage agriculture and natural resources sustainably in the long-term.
NEF takes a community-based approach to inclusive economic development by working with and through local associations to create such platforms as ongoing training programs, business incubators, start-up funds, and credit products to help economically marginalized people gain the business skills and resources they need to start small businesses of their own. In particular, women and youth often face enormous social, legal, and cultural barriers to entrepreneurship and employment. In fact, youth unemployment in the Middle East and North Africa is almost 30 percent. Only 32 percent of women participate in the labor force and in paid employment, while 72 percent of young women who are currently outside of the labor market want to work.

When women earn, they invest 90% of those earnings back into their households—spending more money on food, housing, and education.

Empowering women’s participation in the workforce greatly enhances productivity and fosters economic growth.

Working in partnership with community-based associations, NEF prepares master trainers to organize ongoing educational programs, set up business incubators, facilitate peer support networks, and provides funding to help women and youth launch small businesses. In parallel, NEF offers young people training in job skills, life skills, and financial literacy to help them find and keep employment.
Jordan and Lebanon

As the Syrian crisis enters its fifth year, millions of refugees continue to seek safety and dignified lives in Jordan and Lebanon. Currently, Jordan hosts more than 600,000 registered Syrian refugees, and in Lebanon, approximately 1.07 million registered Syrian refugees constitute 25 percent of the country’s population. NEF is assisting Syrian and Iraqi refugees, and vulnerable members of their host communities, to achieve economic resilience by helping them expand or launch home-based microenterprises, build peer support networks, and establish savings and loan associations.

NEF’s microenterprise work in Jordan and Lebanon is funded by the U.S. Department of State-Bureau of Population Refugees, and Migration (BPRM), Embassy of Taiwan in Amman, MEDAIR, and the Cleveland H. Dodge Foundation.

2015 HIGHLIGHTS

- 1,034 Jordanians and Iraqi and Syrian refugees received training in business development, vocational skills, and financial literacy.
- In Jordan, 833 women started home-based businesses, increasing their household incomes by an average of 64% (75% among refugees).

“I was having some trouble with the purchasing of raw materials and with the calculation of costs. The training was clear and easy. I learned to plan, calculate capital, and deal with customers.”

— Lutfiyeh Iskander, sweets and handicrafts producer who has successfully grown her at-home business

Microenterprise Development by the Numbers

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<td>- Women: 3,226</td>
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<tr>
<td>- Youth: 586</td>
<td>- Youth: 255</td>
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<td>- Youth: 359</td>
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<tr>
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<td>- Women: 3,226</td>
</tr>
<tr>
<td>- Youth: 670</td>
<td>- Youth: 255</td>
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</tbody>
</table>

People trained in business development, financial literacy, or vocational skills

Business plans developed by women and youth

Grants provided to help expand or start businesses

Small businesses started or recovered (post-conflict)

New jobs created

Households with increased income
Armenia

Domestic violence is widespread in Armenia, where 59 percent of women report being subjected to physical, psychological, or sexual violence at the hands of their domestic partners. By 2017, NEF aims to help more than 250 women survivors of gender-based violence achieve economic independence through vocational training, entrepreneurship skill building, and business and financial support to help them launch small businesses. Working with community associations in four regions, NEF has organized policy roundtables and public forums to raise awareness and start dialogue around gender-based violence and inequality.

NEF’s microenterprise work in Armenia is funded by the European Commission, Open Society Foundations, and the Dan and Stacey Case Family Foundation.

“You changed my family’s outlook—women are not created only for sitting at home, but also for working and earning.”

— Armenian woman who received vocational training and is now working as a hairdresser

Palestine

Although women are key players in the Palestinian economy, Palestine has one of the lowest female labor participation rates in the world. Hindered by social norms, limited access to financial resources, and lack of institutional support, the role of women in the economy is largely informal and uncompensated. Despite their high levels of education, women account for only 19 percent of the Palestinian labor market, while 65 percent express a desire to own a business. In addition to helping launch start-up businesses in rural areas, NEF focuses on the “missing middle” of women who have existing businesses ready to be taken to scale.

NEF works in partnership with the Cherie Blair Foundation for Women and with the support of the Oak Foundation and the Trafigura Foundation. The Rangoonwala Foundation supports NEF’s work in women’s microenterprise and microfranchising.

“One day I will have a brand name and stores in each city here in Palestine. Who knows? Maybe I will export Sana Sweets internationally.”

— Sana Al-Sayeh, Palestinian woman who expanded her candy-making business with NEF support

25% of households in the West Bank live below the poverty line.

2015 HIGHLIGHTS

- 57 women received career development training and coaching.
- 59 women received business development training and coaching.
- 48 women developed business plans, of which 36 received grants to support their businesses.
### Sudan

Reoccurring conflict in Sudan has destroyed economic institutions, markets, and jobs, leaving 46.5 percent of the population in poverty. Unemployment continues to be one of the major issues facing women and youth. NEF promotes peaceful and participatory economic recovery among internally displaced, returnees, and vulnerable populations in Sudan through microenterprise development and income-generating activities.

**2015 HIGHLIGHTS**
- 2,330 people, including 1,375 women, in Central Darfur received training in business development and management; 917 prepared business plans and started new enterprises.
- 77 at-risk women in Khartoum’s peri-urban slums started or expanded small businesses based on NEF vocational and life skills trainings.
- 40 young women and 60 young men in Al-Qoz and Delling in South Kordofan received vocational skills training to increase employment opportunities and build economic resilience; 60 of them have already reported improved income.
- 2 women's centers were constructed in Central Darfur to provide microenterprise facilities for women.

“Before attending the workshop, life was very difficult because I didn’t have a real full-time job. Now I can practice a profession I feel is my true calling. My personal financial distress has been completely relieved. And my children are doing well at school as a result of my economic stability.”

— Kharif Abdulla, an NEF-trained para-veterinarian from Central Darfur

NEF's microenterprise work in Sudan is funded by AECOM, UNAMID, USAID, OFDA, UNFPA, and UNDP.

### Morocco

With more than 50 percent of Morocco’s young working-age population out of school and out of work, youth unemployment is a serious concern. Working with youth councils in two coastal provinces, NEF is organizing business training programs, incubators, and support networks to help young people start their own businesses in the formal sector. NEF’s strategy with the councils is to put people, resources, and funding in place to sustain and expand business creation among young people.

In parallel, NEF is working with Parent Teacher Associations in the High Atlas Mountains to establish small businesses that will generate funds to invest in improving access to quality education and better engage communities in their schools.

**2015 HIGHLIGHTS**
- 486 youth completed entrepreneurship training.
- 67 business plans have already been funded and 21 have launched with a target of 250 by the end of 2016.

“My involvement in this project has shown me the important role that young people can play as a catalyst for the economy. I have learned new skills and teamwork, and have had an opportunity to share my experience.”

— Amine El Bouazzi, a 24-year-old master trainer certified through NEF’s youth entrepreneurship program

NEF’s microenterprise work in Morocco is funded by the U.S. State Department’s Middle East Partnership Initiative (MEPI), the Big Lottery Fund, and the World Bank through CARE Morocco.
Conflict is the backdrop to daily life in many of the communities where NEF works. While conflict expresses itself in many ways—warfare, competition over natural resources, occupied lands, or disaffection—poverty is a significant underlying cause and consequence. From Sudan, where one-quarter of the world’s internally displaced people live, to Palestine, where years of conflict continue to shape everyday life, NEF’s peace-building programs simultaneously strengthen economic cooperation and development and promote reconciliation among groups in conflict.

Building peace requires opportunities for collaboration around issues of common concern and mutual benefit that will help break down barriers, build relationships and trust, and establish a foundation to achieve and sustain peace. As a vehicle to reduce conflict, NEF facilitates grassroots economic cooperation by introducing innovative approaches to reconciliation through value chain development, collaborative natural resource management, and economic reintegration of internally displaced people and ex-combatants. NEF’s work helps groups move beyond conflict to achieve stability and prosperity.
Palestine

In Palestine, more than 100,000 families depend on the olive oil industry, which accounts for 10 percent of GDP. Through the Olive Oil Without Borders (OOWB) program, NEF has worked with more than 3,400 olive oil stakeholders (olive growers, mill operators, intermediaries, and distributors) across 58 communities in Israel and Palestine. By providing training, technical support, modern equipment, and opportunities for cross-border dialogue, strategic planning, and trade, NEF helps build relationships for collaboration and trust through the development of the region’s olive sector—and broader economy.

NEF has now expanded this work into additional sectors, working with Israeli and Palestinian youth to start joint cross-border agricultural businesses. In so doing, they create jobs, generate income, and grow local markets while gaining hands-on experience in business cooperation and conflict management.

NEF’s peacebuilding work in Palestine is funded by USAID.

“I believe that tomorrow...next year...we will sell together. One bottle from Israel, and one bottle from the Palestinians.”

— Simha Helbrin, Israeli farmer and olive oil producer

“I benefit from my relationship with Simha because he is an experienced farmer. We exchange experiences farmer to farmer, away from politics. The land is our life. It’s everything. We were born on it, lived and grew on it, and we will die on it. Our dream is to educate our kids, plant our land, and live in peace.”

— Nahed Kayed, Palestinian olive farmer

2015 HIGHLIGHTS

• A cross-border trade policy developed in 2013 through OOWB opened the border to olive trade for the first time in 10 years; since then, Palestinian farmers exported 4,500 metric tons of olive oil to Israel, generating $25 million in new income for farmers as well as increased profits across the value chain.
• 117 Israeli and Palestinian youth participated in cross-border training workshops and field trips; 51 joint cross-border business plans have been submitted to NEF for funding; 33 businesses have been launched.
• 90% of OOWB participants report a more positive perception of “the other” and increased optimism about cross-border relationships.
Sudan

Violent conflict often arises over the use and distribution of such essential natural resources as land and water. In Central Darfur, NEF works with ethnically and economically diverse communities in Darfur and South Kordofan to introduce new tools—such as “supra-village” associations, local conventions, and land use management plans—for sharing natural resources more effectively and for promoting inclusive and sustainable economic and social development. NEF-supported communities have been able to work together to improve natural resources through a variety of initiatives, including community water sources, demarcation of animal migration corridors, and enrichment of pasture areas used for grazing.

NEF’s peace-building work in Sudan is funded by USAID, AECOM, the European Union, UNDP, and UNAMID.

2015 HIGHLIGHTS
- 7,625 people benefited from enrichment planting, water harvesting, and the demarcation of 11,300 hectares of animal migration corridors.
- 100 young adults received training in mediation and conflict prevention in Central Darfur.
- 500 young Darfurs, representing 35 ethnic groups, created “Tribes for Peace in Darfur,” a dynamic new youth movement advocating for reconciliation and peace throughout Central Darfur State; they have been active in mediating disputes and were directly responsible for reopening two major regional marketplaces that had been closed due to conflict.

“NEF has come up with very innovative activities. These activities really have made an impact and we have seen that during this harvesting season the number of conflicts between farmers has reduced.”

— Mohamed Isehag Mohamed, Vice Chief of Abata

Farmers, pastoralists, local government officials, and other actors in Central Darfur have all acknowledged the role that the demarcation, enrichment planting, water, and awareness raising activities will have in preventing disputes and reducing conflict.
Beyond achieving short-term impacts, NEF helps develop local capacity, infrastructure, and institutions to manage agriculture and natural resources sustainably in the long term. NEF supports vulnerable communities—those emerging from years of devastating drought and conflict and those suffering from chronic poverty—to achieve sustainable economic recovery through agricultural production and collaborative natural resource management.

Women play a vital role in advancing agricultural development and food security but have the potential to make a much greater contribution when they are able to organize effectively, access improved inputs, and participate in local markets.

NEF builds resilience among communities through a wide variety of approaches tailored to local conditions, including: rainwater harvesting, treated wastewater reuse, improved irrigation, water efficient crops, community veterinarian training, seed distribution, soil and water conservation, aquatic grassland restoration, community forestry, climate-smart agriculture, decentralized climate adaptation funds, and value-chain development.
Mali and Senegal

Agriculture is the cornerstone of Mali’s economy, with more than 80 percent of its people dependent on agricultural activities for their livelihood. In the unpredictable environment of the Sahel, Malian and Senegalese communities face critical challenges due to degraded environments, low productivity, crop losses, underdeveloped markets, and long-term climate change. Food security and economic growth depend on addressing these threats. Some of the most vulnerable groups in the Sahel are smallholder farmers, who are on the frontlines of climate change yet often lack access to the information, tools, and infrastructure to successfully adapt. NEF supports these farmers and other natural resource-dependent populations through a variety of initiatives to improve food security and increase incomes.

“NEF noticed our [water] pumps weren’t strong enough. They asked if we were willing to develop the area. That’s how we started to build our dams. We didn’t always have this quality grain. NEF brought it to us. One year ago NEF gave us what we needed to help ourselves. Even when they leave, we’ll still be able to control the water, manage the fertilizer, and produce all the rice we need. Last year, each rice paddy produced 32 sacks of rice per hectare. I am proud to say this year they will produce 80 sacks.”

— Allaye Kalité, rice farmer from Korianze, Mali

“We all had problems with food. Those problems were all linked to the well. Without water, we can’t grow food for our village. When the rebels came, things were very hard. And after the crisis, the rainy season was very bad. NEF installed this well after the crisis and gave us seeds for our gardens. Now we freely manage our food supply. We haven’t lacked food since we started this.”

— Adama (Kani) Bore, Tiécouaré Village Women’s Leader

People who have benfitted from NEF NRM activities

<table>
<thead>
<tr>
<th>PEOPLE WHO HAVE BENFITED FROM NEF NRM ACTIVITIES</th>
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<tbody>
<tr>
<td>FOOD VOUCHER DISTRIBUTION</td>
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<tr>
<td>16,208</td>
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<tr>
<td>NRM TRAININGS</td>
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<td>17,626</td>
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<tr>
<td>WELLS &amp; PASTURE IMPROVEMENT</td>
</tr>
<tr>
<td>15,894</td>
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<tr>
<td>TOOLS &amp; SEED DISTRIBUTION</td>
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<tr>
<td>19,569</td>
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</table>
Building Resilience to Climate Change (BRACED)

In partnership with IIED and IED Afrique, NEF is working with local governments in Mali and Senegal to establish six Climate Adaption Funds of 500,000 Euro each to finance public good investments that support community-identified adaption strategies. This initiative, the first of its kind at this scale, will help establish a mechanism for channeling global climate adaptation funds to local communities. Four regional resilience assessments have been conducted to identify strategies to weather extremes. At the national level, NEF is working with the governments to build capacity to access and manage international climate finance.

Seven local governments in Mali and Senegal are ready to distribute devolved climate funds.

Communities Adapting To Climate Change

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<thead>
<tr>
<th>1,486</th>
<th>26,161</th>
<th>21,832</th>
<th>22,276</th>
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<tbody>
<tr>
<td>Community leaders trained in climate-smart agricultural and natural resource management</td>
<td>Hectares of land under improved management for agriculture and livestock</td>
<td>Trees planted with ecological and economic benefits</td>
<td>People who are food secure</td>
</tr>
</tbody>
</table>
Palestine

In the first effort of its kind in Palestine, NEF has established a network of agricultural innovation sites to introduce and adapt the practice of wastewater reuse for agriculture irrigation. NEF’s Greening Jalameh project is helping Palestinian farmers overcome water scarcity in the West Bank. Under the management of a local water users’ cooperative, the pilot irrigation system distributes treated wastewater from the Jenin Treatment Plant to local farms where tree crops and fodder are produced. Eventually, the model and organizational structure will be used to expand wastewater reuse to 5,000 dunums across the Jenin valley.

NEF’s natural resource management work in Mali is funded by DFID, RAIN Foundation, Embassy of the Netherlands, and USAID’s Offices of Foreign Disaster Assistance and Food for Peace. In Palestine, it is funded by USAID through the DAI-managed COMPETE project.

2015 HIGHLIGHTS

- 100 dunums and 7 farms are now irrigated with treated wastewater.
- 3,870 fruit trees were planted on these farms.
- 20 farmers and 25 extension agents from the Ministry of Agriculture received training in wastewater reuse, environmental monitoring, and other agricultural techniques.

Earth pond reservoir constructed by ANERA through funding from OFID.

“[The Greening Jalameh project] provided an opportunity to use wastewater—that used to cause pollution—to treat it, and to use it for irrigation. The project also provided a great opportunity to plant new crops under irrigation, which reduces production costs and increases profits.”

— Mohammed Shita, community leader in Jenin
Everyone deserves the opportunity to provide for their families. Help us improve lives and foster hope for those in desperate need of a helping hand.

TODAY

www.neareast.org

DONATE
How You Can Get Involved

DONATE
YOU can make a difference in thousands of vulnerable people’s lives. 90 percent of each donation goes directly to our projects to benefit the people we serve.

Your support helps build knowledge, strengthen voices, and create economic opportunity for those who aren’t looking for a hand out but a hand up—providing hope and a way forward for those who need it most. To make an impact year round, join our Monthly Giving Club!

The Near East Foundation is a nonprofit 501(c)(3) organization (EIN/tax ID number 13-1624114). Your donation is fully tax-deductible to the extent allowable by law.

CORPORATE GIVING
NEF partners with Global Impact, which administers one of the world’s largest workplace giving campaigns allowing companies and their employees an opportunity to make a charitable contribution to the Near East Foundation. Invite NEF to present to your company about being a part of their corporate giving options.

MATCHING GIFTS
Does your company match philanthropic donations? Many national and international companies offer matching gift programs as a way for you to double your impact. If yours does, please let us know!

PLANNED GIVING
Think about making NEF a part of your planned giving and/or your philanthropic estate plans. NEF will work in partnership with you and your advisors to select the gift vehicle that best meets your financial and philanthropic goals.

BECOME A SPONSOR
We are now looking for sponsors for our 2016-2017 fundraising events! Take advantage of this marketing opportunity for your organization to be featured in front of an audience of forward thinking, market savvy, business and philanthropic-minded professionals and entrepreneurs.

FOLLOW US!
Stay up-to-date on our latest news and success stories by following us on , and joining our mailing list at neareast.org/get-involved/

For more information on how to get involved, email info@neareast.org or call 315.428.8670.
Financial Summary

Financial Report — Fiscal Year 2015

Statement of Financial Position at June 30, 2015

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<td><strong>Total Assets</strong></td>
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LIABILITIES AND NET ASSETS

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<td><strong>Total Liabilities</strong></td>
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Net Assets

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<td>Temporarily Restricted</td>
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<td>Permanently Restricted</td>
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<td><strong>Total Net Assets</strong></td>
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REVENUES AND OTHER SUPPORT

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<th>REVENUES AND OTHER SUPPORT</th>
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<tr>
<td>Contributions</td>
<td>1,140,283</td>
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<td>Government</td>
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<td>Private Grants</td>
<td>452,584</td>
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<td>In Kind Contributions</td>
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<td>Investment Income</td>
<td>74,216</td>
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<td>Program Related</td>
<td>4,950</td>
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<tr>
<td>Other Income</td>
<td>16,161</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>7,947,266</strong></td>
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EXPENSES

<table>
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<th>EXPENSES</th>
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<tbody>
<tr>
<td>Program Services</td>
<td>6,864,553</td>
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<tr>
<td>Management and General</td>
<td>640,146</td>
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<td>Fundraising</td>
<td>125,918</td>
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<td>Foreign Currency Adjustment</td>
<td>90,387</td>
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<tr>
<td><strong>Net Surplus/(Deficit)</strong></td>
<td><strong>226,262</strong></td>
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</tbody>
</table>

In 2015, 90% of NEF’s funding went directly to supporting people in need.

NEF is committed to superior financial and administrative management, which ensures our ability to deliver support today and into the future.
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